



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Adopt a resolution awarding the purchase of 150 concrete streetlight standards to the sole bidder, Sierra West Lighting, Hayward, California, representing Ameron International, in the amount of \$182,797.88 (EUD)

MEETING DATE: October 1, 2003

PREPARED BY: Electric Utility Director

RECOMMENDED ACTION: That the City Council adopt a resolution awarding the purchase of 150 "Lodi Replica" concrete streetlight standards to the sole bidder, Sierra West Lighting, Hayward, California, representing Ameron International, in the amount of \$182,797.88.

BACKGROUND INFORMATION: On May 21, 2003, the City Council authorized the advertisement for bids for Fiscal Year 2003-2004 estimated requirements for Lodi Replica concrete streetlight standards.

Bid forms were sent to three potential bidders. Ameron International's Pole Products Division currently produces a variety of concrete standards for other customers, and had expressed an interest in producing the Lodi Replica standards for the City. Jensen Precast, a west-coast producer of concrete products including the City's underground vaults, also requested an opportunity to bid. Finally, bid forms were sent to the current supplier, NCS Company of Auburn, representing Traditional Concrete of Milwaukee, Wisconsin.

Sierra West Lighting / Ameron International was the only responsive bidder on this project. Jensen Precast couldn't manufacture tooling in time to meet our delivery requirements, and NCS Company overlooked the bid due date. For comparison purposes, Ameron's bid is about 6% higher than NCS/Traditional's price from a year ago. Considering the escalation in fuel prices and transportation costs since September, 2002, NCS/Traditional's current bid, had they responded, would likely have been comparable to Ameron's.

These poles will be used in Phase 4 of the Streetlight Completion Project, and for replacement of damaged standards within the city's streetlight system.

FUNDING: Electric Utility Street Light Improvement 161672.1831.1700
(\$182,797.88)



Vicky McAthie, Finance Director


Alan N. Vallow, Electric Utility Director

Prepared by Joel Harris, Purchasing Officer

cc: Manager, Electric Utility Engineering and Operations

APPROVED: _____


Janet S. Kest
Dixon Flynn -- City Manager

RESOLUTION NO. 2003-181

A RESOLUTION OF THE LODI CITY COUNCIL AUTHORIZING
THE SOLE-SOURCE PURCHASE OF 150 "LODI REPLICA"
CONCRETE STREET LIGHT STANDARDS

WHEREAS, Lodi Municipal Code §3.20.070 authorizes dispensing with bids for purchases of supplies, services, or equipment when it is in the best interest of the City to do so; and

WHEREAS, on May 21, 2003, the City Council authorized the advertisement for bids for fiscal year 2003-04 estimated requirements for "Lodi Replica" concrete street light standards; and

WHEREAS, in 1998 the City requested proposals from various manufacturers to produce a replica of the existing concrete standard, and the company that was awarded the contract, Traditional Concrete, of Milwaukee, Wisconsin, manufactured a new mold and has provided the City with Lodi Replica standards for the past five years; and

WHEREAS, other companies have recently expressed an interest in producing the Lodi Replica standards for the City of Lodi, and therefore bids were sent to three potential bidders, which includes the current provider; and

WHEREAS, only one responsive bid was received from Sierra West Lighting / Ameron International in the amount of \$182,797.88; and

WHEREAS, staff recommends purchasing 150 poles from Sierra West Lighting, of Hayward, California, the sole bidder representing Ameron International in the total amount of \$182,797.88.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Lodi does hereby approve the sole-source purchase of the 150 "Lodi Replica" concrete street light standards from the sole bidder, Sierra West Lighting, of Hayward, California, representing Ameron International, in the amount of \$182,797.88.

Dated: October 1, 2003

I hereby certify that Resolution No. 2003-181 was passed and adopted by the City Council of the City of Lodi in a regular meeting held October 1, 2003, by the following vote:

AYES: COUNCIL MEMBERS – Beckman, Hansen, Howard, Land, and Mayor Hitchcock

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None


SUSAN J. BLACKSTON
City Clerk